

Sage 100 Contractor

Contact Management



Make the transition between winning the bid and performing the work seamless.



Key enhancements

ACT! by Swiftpage and Sage 100 Contractor enable you to:

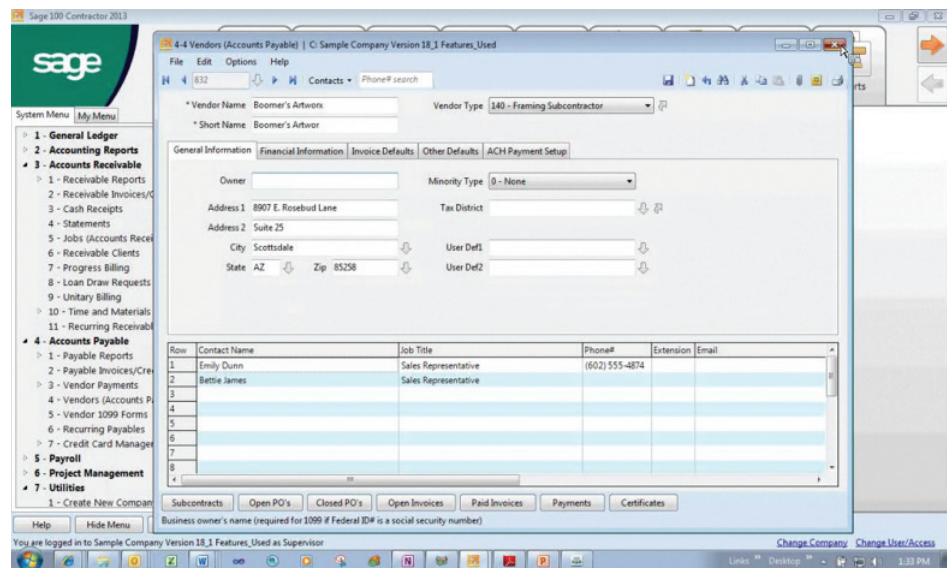
- Get an organized view of all the people you do business with, including clients, subcontractors, and vendors.
- Easily share contact information, history, and profiles across sales, accounting, and project management.
- Keep track of your opportunities in the sales cycle through ACT!
- Save time by setting up vendors, jobs, and customers once without having to recreate and reenter the same information.

The success of your business hinges on your ability to build and maintain key business relationships with clients, vendors, and subcontractors. ACT! by Swiftpage is the #1 selling contact and customer management solution for small businesses and sales teams. It helps you build long-lasting, profitable relationships by giving you an organized view of the people you do business with.

For example, integrating ACT! by Swiftpage with Sage 100 Contractor (formerly Sage Master Builder) will enable your development and sales personnel to track and share all interactions and communications—

including calls, emails, and meetings. Then, after a bid is won, you can create a new job with a profile of the customer—without having to reenter the same information.

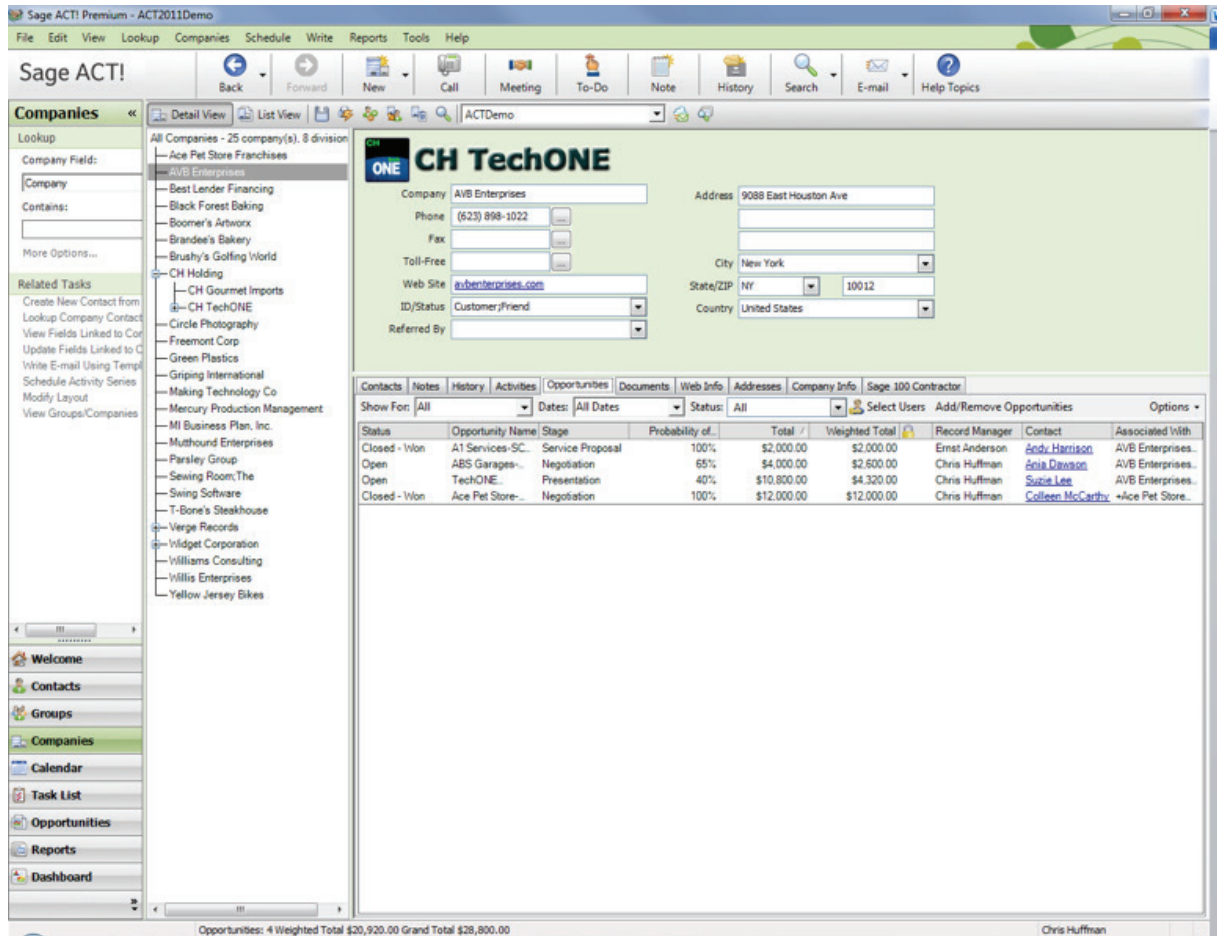
For more information on ACT! by Swiftpage and Sage 100 Contractor, contact your authorized Sage business partner or call 800-628-6583.



Vital contact information flows from your sales process to bid process to operations and job costing, providing a complete view of clients, opportunities, and job histories as your company grows.

For more information on ACT! by Swiftpage go to: www.act.com

Sage Contractor 100
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After a bid is won, simply create a new job, featuring the customer profile. You don't have to reenter the same information twice!

Learn more about how Sage 100 Contractor connects your business in ways no other solution can.
Visit: www.SageCRE.com
Call: 800-628-6583