



# Construction-Specific Accounting Solution Assessment



## Check off each issue that applies to your business:

If you check two or more boxes, you are putting out a level of effort that is unnecessary. Your team is working extra hours that can be automated. If you manage jobs using information that is late, incomplete or inaccurate, than best-guess decisions can erode margins and expose the business to undue risk.

✓	<b>Accounting</b>
	You can spend hours reconciling your books, wondering why a number is off.
	You often are coordinating with others to understand what needs to be billed or paid.
	The field continually calls the office or stops by to get information or assistance
✓	<b>Change orders</b>
	You have missed getting a change order approved, risking if you'll get paid for the work.
	There's no easy way to track change orders.
✓	<b>Job costs</b>
	Tracking committed to actual costs is a manual effort. Usually you don't know the actual costs until the job ends.
	You often fall behind knowing your actual labor costs, which can hurt profitability.
	Some jobs don't make money. If you had the right information during the job, you could have made a different decision and made a profit.
✓	<b>Reports</b>
	Most of your construction-specific reports, such as a certified payroll, union, or other report, are manually created, making it a long workday when you need them.
	You don't have access to the reports you need that would confirm which jobs or which aspects of the work bring in the best margin.

✓	<b>Estimates</b>
	Time spent creating estimates in spreadsheets requires lots of scrutiny, but even with scrutiny, costs can be missed or inaccurate.
	Setting up a new job from an estimate is done manually, transferring information from one system to accounting, to initiate things like purchase orders.
	Tracking how you perform on a job against the original budget is only known after combining numbers together.
✓	<b>Project management</b>
	You or your office is not automatically alerted when things are needing attention, such as insurance about to expire, or outstanding lien waivers.
	You do not have access to a report that will indicate when job costs may soon exceed the budget.
	You often spend time searching for the most recent project document, such as RFIs, submittals, transmittals, or the latest approved drawings.
	You need to leave the site to get information more often than you'd like.
✓	<b>Service management</b>
	You track dispatch, scheduling, inventory, equipment, and documents using separate systems and methods. You enter information twice. You confirm information referring to different places.
	Changes to schedules take concentration.
	Keeping inventory at a minimum takes effort.

**With a Sage Construction software solution, such as Sage 300 Construction & Real Estate or Sage 100 Contractor you will be able to:**

- Give stronger and earlier visibility into the actual status of job costs and expected future performance as a project progresses.
- Increase business confidence by connecting construction processes, centralizing financial and operational data within one system. Delivering strong audit capabilities and providing managers with construction-specific reports and alerts.
- Reduce errors and redundancy that results when using multiple, disconnected systems to manage a business.
- Strengthen communication between field and the office to keep projects moving forward. Better communication contributes towards earlier visibility on arising issues before they become problems that drain the bottom line.
- Help contractors effectively and efficiently comply with governmental, union and other reporting requirements specifically affecting the construction industry. It also handles the complexity associated with owner, general contractor, and subcontractor relationships.



Ready for a live demo  
of the software?



Contact TAG: 888-TEAMTAG or [Sales@teamtag.net](mailto:Sales@teamtag.net)