

A grayscale photograph of a construction site featuring several large tower cranes against a cloudy sky. The cranes are silhouetted against the lighter sky, and their long jibs extend across the frame. The base of the cranes and the building under construction are visible in the lower portion of the image.

CONSTRUCTION

 Plumb



Analyze. Accelerate. Achieve.

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Our experts provide  
critical tools and financial  
reports to help with your  
construction projects



*“Plumb is successful because we understand that outstanding customer service is about turning that once-in-a-lifetime customer into a lifetime customer.”*

—ROBERT SCHERER, PRESIDENT OF PLUMB

## Construction Accounting & Software Solutions Experts

Founded in 1996 by Robert Scherer, Think Plumb started as The Accounting Group, one of the first outsourced accounting firms in San Diego. Scherer has over 20 years of experience managing complex financial programs for clients in the construction industry.

In addition to providing outsourced accounting services to contractors, Plumb is a Sage Construction Software Authorized Partner and the developer of **Contractor**

**V software.** Sage is the most widely used software in the industry and Plumb has a full-team of **Sage Certified Consultants**, each with over a decade of experience.

With Plumb there is no need to solve difficult construction accounting and software challenges alone. We understand that accurate and timely reporting is the key for your success.



Visibility: Business  
without blind spots

*“With construction-specific accounting software, I am able to identify trends in my business—that is something I’ve never had before.”*

— PRESIDENT, HVAC COMPANY

## Benefits of Construction-Specific Software

With over 40 years of construction know-how built in, Sage has been the industry leader in construction and real estate, keeping projects moving with job-ready and people-connected solutions. From estimating to finances to projects to field to service to property, Sage products cover all phases of construction. Using a construction-specific software that is tailored to your industry has many benefits.

### Top Considerations:

#### **Stronger visibility and control**

Make clear-sighted decisions, through at-a-glance dashboards, extensive reports and access to drill-down details.

#### **Increased confidence in your numbers**

With capabilities designed specifically for construction, you can better mitigate risks and control costs.

#### **Streamlined construction processes**

From estimating and scheduling to job costing and change order management, to retainage, bond and union reporting that all integrate each step of the way.

#### **Handle field operations, project management and service dispatch with ease**

With fully integrated online solutions, your team has access to what they need, when they need it, no matter where they are located.

#### **Industry-experience and exceptional customer support**

Working with your business from the early stage of software selection to implementation, customization, training and on-going support.



Trust Your Numbers

*"I trust my numbers now. I know precisely how each job is doing compared to my estimate. I know how much we have billed and how much remains to be billed. As a result, I can invoice more quickly and improve cash flow."*

— OWNER, RESIDENTIAL HOME BUILDER

## Sage 100 Contractor

Moving contractors to the next phase of growth.

The perfect solution for small to mid-sized contractors who are looking to upgrade from their off-the-shelf accounting software in order to get integrated job costing information. Sage 100 Contractor is easy to navigate, while giving you access to critical, end-to-end business and project information.

Features:

- ✓ **Dashboard:** Provides at-a-glance view of cash balance, job status, change orders and profitability.
- ✓ **Drill-down Details:** Easily click and drill-down to see invoices or contract details.
- ✓ **Alerts:** Customize email alerts, such as unbilled work orders, low balances or labor hours that exceed budgets.
- ✓ **Reports:** Choose from hundreds of easily-accessible reports, whether you're in the office or field.
- ✓ **Project Work Center:** Manage key project details, such as estimates, job costs or project documents in this all in-one workplace.
- ✓ **Manage Services, Equipment and Materials:** Manage service operations by creating work orders, scheduling field technicians, managing contracts, tracking a warranty or generating an invoice.



Keep project costs in  
check every step of  
the way

*“Sage 300 CRE takes away a lot of unnecessary paperwork. We now have fewer errors and easy access to centralized paperwork and data.”*

— CONTROLLER, BASILE CONSTRUCTION

## Sage 300 Construction & Real Estate

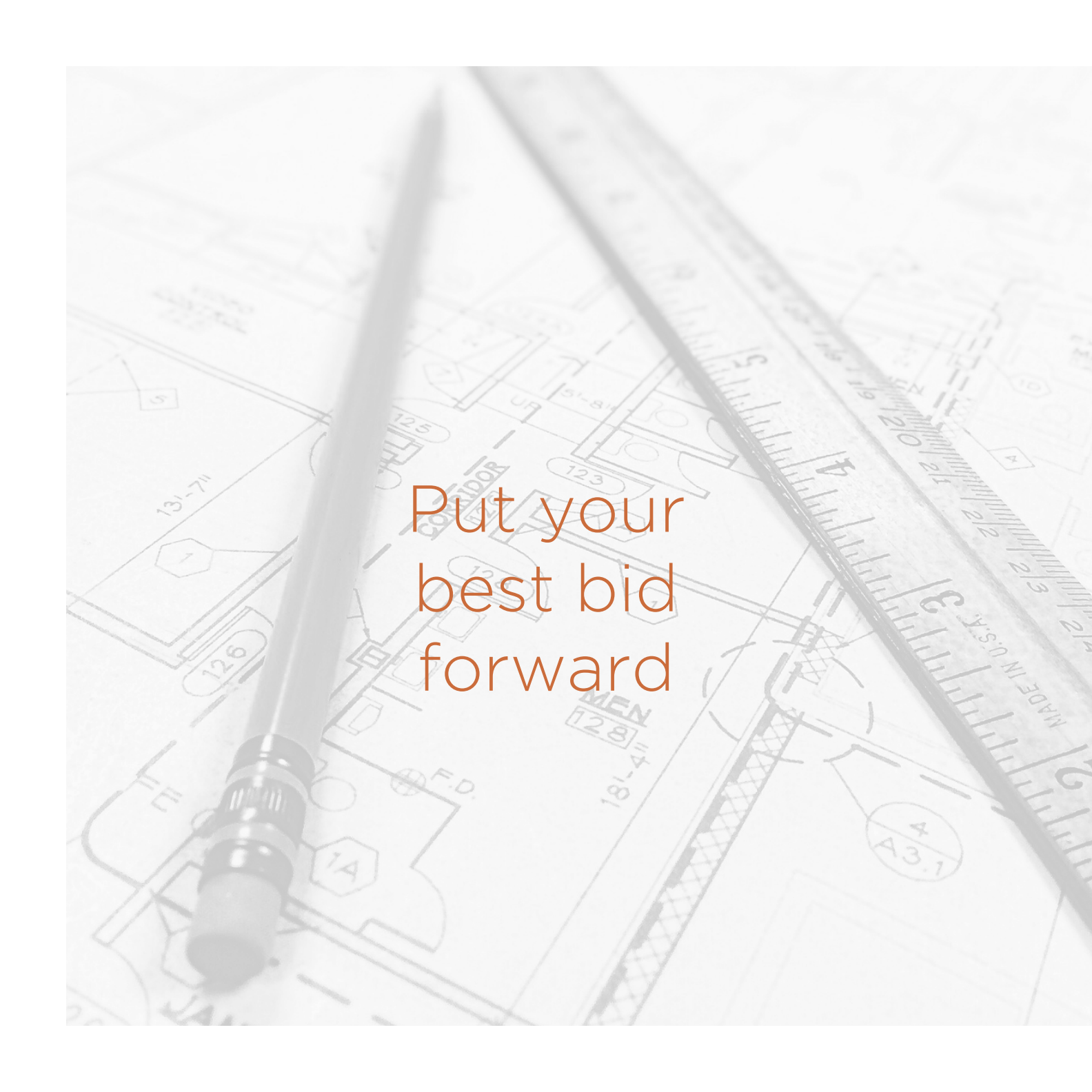
Running a better business starts with running better software.

This robust system is widely considered the gold standard of construction software. Sage 300 CRE provides comprehensive accounting and estimating solutions, including job costing, payroll, subcontractor compliance, project, property, service and document management. It is very customizable with a number of modules that can be deployed.

Features:

- ✓ **Stay Connected:** Software that pulls your business together, connecting financial management with project management and day-to-day operations.
- ✓ **Collaborative:** Supporting the workflow of your business and providing the capabilities you need to establish a collaborative environment with all your team members.
- ✓ **Customizable:** Build a solution that's the right fit for your unique needs, with the ability to customize data fields, reports, workflows and more.
- ✓ **Control Costs:** Puts you in charge of the entire payables process, with simple invoice entry, payment selection and lien waiver tracking.
- ✓ **Improve Cash Flow:** Providing the tools you need to stay on top of receivables, change orders and proactively manage your cash position, putting your finances in focus.
- ✓ **Know Where You Stand:** With real-time access to critical data, you can make corrections that prevent job fade and profit erosion.



A grayscale background image featuring a technical architectural drawing. The drawing includes various geometric shapes, lines, and labels such as 'CORRIDOR', '125', '123', '126', '128', '181-4"', '131-7"', '1A', 'F.D.', 'A3.1', and 'MADE IN U.S.A.'. A long, thin ruler is positioned diagonally across the upper right portion of the image, and a pencil lies diagonally across the lower left portion. The text 'Put your best bid forward' is centered in the middle of the image in a brown, sans-serif font.

Put your  
best bid  
forward

*“By using Sage Estimating, we have cut the costs involved in generating a complex estimate by 50% and increased the efficiency of the estimating process by at least 75%.”*

— LEAD ESTIMATOR, GENERAL CONTRACTOR


## Sage Estimating

Better estimates by every measure.

Sage Estimating provides a smarter, automated way to estimate. Takeoffs are faster. Final proposals are more professional. Plus, it works as a stand-alone product or in tandem with Sage 100 Contractor or Sage 300 CRE, so once a bid is accepted, information flows automatically to accounting and job cost. By eliminating redundant data-entry and error-prone processes, Sage Estimating helps projects run efficiently from initial estimate to project completion.

Features:

- ✓ **Job Cost/Accounting Integration:** Enhanced collaboration and data sharing throughout the lifecycle of a project – bid to completion.
- ✓ **Industry-Specific Databases:** You choose the level of database building and configuration needed to meet your specific business requirements.
- ✓ **Built-in Custom & Standard Reporting:** Distinctive reporting capabilities with thousands of standard reports and customizable reports to fit your company's brand.
- ✓ **Advanced Assembly Databases:** Comprehensive assemblies with thousands of detailed cost items, which contains current manufacturer pricing for items.
- ✓ **Knowledge bases:** Start generating estimates immediately using cost items and prebuilt assemblies.
- ✓ **Multiple Takeoff Methods:** Fast, flexible Takeoff processes with a variety of Takeoff methods that estimators can choose.



Taking you beyond  
the numbers

## 7-Step Process

Based on our business accounting and software experience of working with more than 800 companies, Plumb has developed a 7-Step Process to help our clients succeed by applying the actions of:

**Analyze**  
Probe current  
operations, assess

**Accelerate**  
Optimize processes,  
procedures, and performance

**Achieve**  
Deliver measurable  
results

STEP		PHASE OBJECTIVES	KEY DELIVERABLES
①	Discover	ANALYZE	Software system needs analysis
②	Educate		Customized software demo
③	Propose	ACCELERATE	Define project scope and team
④	Customize		Customized pricing for software and services
⑤	Implement	ACHIEVE	Client-specific software solution
⑥	Train		Dive deeper into business operations
⑦	Optimize		Design a comprehensive implementation plan
			Creating a seamless transition to your new software
			End-user education
			On-going support and training beyond the go-live date
			Pulling it all together
			Maximizing your investment



Your success is  
the basis for our  
success

*“Having Plumb’s expertise helped make the conversion to Sage 300 CRE a breeze. They tailored the software so it best fit my companies’ needs now and in the future.”*

— SEAN COGSWELL, EVP, MERIDIAN DEVELOPMENT

## Experience the Think Plumb Difference

Bringing extensive product and industry experience to each partnership.

The Think Plumb difference starts with our commitment to delivering personalized and professional service at every stage. We continue to help you achieve your financial and productivity goals by utilizing all of the technological advantages that construction accounting software can bring to your business.

Plumb's team of Sage Certified Consultants work to improve your efficiency and reporting capabilities with industry-leading service offerings.

### Service Offerings & Benefits:

- ✓ On-site, face-to-face meetings or virtual demos for your convenience
- ✓ Live support with a team of Sage Certified Consultants
- ✓ Optimized performance and ROI
- ✓ Implementation & Data Migration
- ✓ On-going tune-ups and assistance with version upgrades
- ✓ New user training either remotely or on-site
- ✓ Custom report writing & design
- ✓ Cloud hosting services



# Ready to optimize?

Take the next step to optimizing your accounting and software. We welcome the opportunity to speak with you.



*To learn more, visit: [www.thinkPlumb.com](http://www.thinkPlumb.com)*

*To schedule a consultation or demo,  
please call: 888-832-6824*







[teamtag.net](https://teamtag.net)

